



"Growth Via Acquisition"



www.raptcapital.com • +1 (212) 726 2350

INVESTMENT FOCUS

Primarily North American headquartered businesses

IDEAL COMPANY CHARACTERISTICS

- Revenue: \$10MM - \$30MM
- EBITDA: \$1MM+
- Proven management team or seller retention post-acquisition
- Niche, non-commoditized product line or service offering

TRANSACTION TYPES

- Corporate divestitures/Spin-offs
- Corporate acquisitions/Bolt-Ons
- Management buyouts
- Equity & debt capital/private placement advisory
- Private transactions, special situations
- Mergers & Acquisitions advisory

WHO WE ARE

Rapt Capital Partners (RCP) is an independently sponsored investment firm utilizing the buy-and-build methodology to acquire companies from a multitude of business owners who desire an exit strategy that will ensure the continuity of their businesses.

We specialize in the valuation, deal structuring, and acquisition of small businesses with revenue of up to \$50 million in the manufacturing/industrials, wholesale and distribution, and transportation & logistics sectors.

Other transaction types include growth equity capital and debt finance sourcing, and M&A advisory services.

INVESTMENT PHILOSOPHY

Business owners within fragmented industries are constantly looking for new ways to compete. RCP seeks to partner with the leadership of these businesses in order to achieve continuity and exponential growth through consolidations, strategic partnerships and joint ventures. By doing so, we merge the diverse experience of like-minded individuals working together to create stronger, better companies.

LEADERSHIP TEAM

George J. Carter

Managing Partner & Head of Acquisitions

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Peyton Bowman

Operations Consultant

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GEORGE J. CARTER • *Managing Partner & Head of Acquisitions*



George Carter is Managing Partner and Head of Acquisitions at Rapt Capital Partners, based in New York. He is responsible for the leadership, management and strategic direction of the firm.

Prior to founding Rapt Capital, George was a Principal Consultant and corporate deal advisor covering mergers & acquisitions transactions for buy and sell-side clients at Exitcure, LLC, an M&A and capital sourcing advisory firm based in South Florida. He joined the firm in 2016 and was responsible for overseeing the firm's corporate development, deal sourcing and origination, and investor relations division. He has advised many business owners and C-level executives concerning transactions in the wholesale and distribution, manufacturing, retail, transportation, and other B2B services industries. Sub-sectors include food & beverage, printing & packaging, auto sales, tobacco, trucking and trailer repair, furniture retail, and real estate services.

Before this, George was Chief Investment Officer at Copious Capital Group, LLC from 2015 to 2017 focusing on deal origination, alternative investment analysis, and debt & equity capital raises. He began his career as Commercial Loan Broker and real estate investment advisor at Preferred Real Estate Consultants, Inc. in 2010. George holds a Bachelor's of Science in Banking, Corporate, Finance & Securities Law, an AB in Business and Managerial Economics from South University, and a certification in Financial Planning & Analysis.

PEYTON BOWMAN • *Operations Consultant*



Peyton Bowman is an Operations Consultant to Rapt Capital Partners, based in New York. He is responsible for overseeing the internal operations of the firm in addition to its portfolio companies. He brings over 10 years of operational and project management experience to the firm.

Prior to joining, Peyton was Executive Vice President of Portfolio Operations at Dorilton Capital, a lower middle and middle market, direct investment family office. As the first operations employee at the firm, he built the operations practice division and headed all portfolio company management, where he identified revenue generation, cost-savings, and earnings increasing opportunities. Peyton also led the due diligence, integration, and continuous improvement teams while implementing the internal operating structure in the capital group.

Before moving into private equity, Peyton was a member of Ernst & Young's Supply Chain and Operations practice where he delivered value to Fortune 500 clients across multiple industries including food and beverage, metals, chemical, automotive supply, and other industries. He gained his MBA from IE Business School in Madrid, Spain, a Master's in Supply Chain & Logistics from MIT, and a Bachelor of Civil Engineering from his native University of Arkansas.